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Demographic and Income Profile

Sonoma County, CA Sonoma County, CA (06097) Geography: County Sonoma County Economic Development

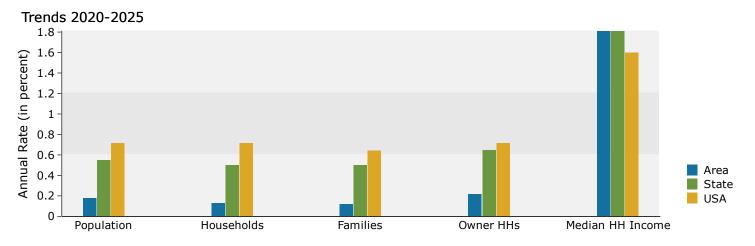
| Summary | Cen | nsus 2010 | | 2020 | | 2025 | |
|--|---------------------|-----------|-----------|----------------|-----------|--------------------|--|
| Population | | 483,878 | | 492,485 | | 496,946 | |
| Households | | 185,825 | | 187,233 | | 188,462 | |
| Families | | 117,114 | | 117,785 | | 118,495 | |
| Average Household Size | | 2.55 | | 2.57 | | 2.58 | |
| Owner Occupied Housing Units | | 112,280 | | 116,182 | | 117,455 | |
| Renter Occupied Housing Units | | 73,545 | | 71,051 | | 71,007 | |
| Median Age | | 39.8 | | 41.1 | | 41.9 | |
| Trends: 2020-2025 Annual Rate | | Area | | State | | National | |
| Population | | 0.18% | | 0.55% | | 0.72% | |
| Households | | 0.13% | | 0.50% | | 0.72% | |
| Families | | 0.12% | | 0.50% | | 0.64% | |
| Owner HHs | | 0.22% | | 0.65% | | 0.72% | |
| Median Household Income | | 1.81% | | 1.81% | | 1.60% | |
| | | | 20 |)20 | 2025 | | |
| Households by Income | | | Number | Percent | Number | Percent | |
| <\$15,000 | | | 12,042 | 6.4% | 10,699 | 5.7% | |
| \$15,000 - \$24,999 | | | 12,045 | 6.4% | 10,534 | 5.6% | |
| \$25,000 - \$34,999 | | | 12,057 | 6.4% | 10,733 | 5.7% | |
| \$35,000 - \$49,999 | | | 18,904 | 10.1% | 17,310 | 9.2% | |
| \$50,000 - \$74,999 | | | 28,773 | 15.4% | 27,498 | 14.6% | |
| \$75,000 - \$99,999 | | | 25,023 | 13.4% | 24,964 | 13.2% | |
| \$100,000 - \$149,999 | | | 35,904 | 19.2% | 37,695 | 20.0% | |
| \$150,000 - \$199,999 | | | 20,754 | 11.1% | 23,529 | 12.5% | |
| \$200,000+ | | | 21,731 | 11.6% | 25,500 | 13.5% | |
| | | | | | | | |
| Median Household Income | | | \$83,165 | | \$90,991 | | |
| Average Household Income | | | \$111,140 | | \$124,102 | | |
| Per Capita Income | | | \$42,408 | | \$47,218 | | |
| | Census 20 | | |)20 | | 025 | |
| Population by Age | Number | Percent | Number | Percent | Number | Percent | |
| 0 - 4 | 28,199 | 5.8% | 26,239 | 5.3% | 26,614 | 5.4% | |
| 5 - 9 | 29,263 | 6.0% | 26,811 | 5.4% | 26,346 | 5.3% | |
| 10 - 14 | 29,724 | 6.1% | 28,168 | 5.7% | 27,230 | 5.5% | |
| 15 - 19 | 33,298 | 6.9% | 29,874 | 6.1% | 28,623 | 5.8% | |
| 20 - 24 | 32,068 | 6.6% | 28,986 | 5.9% | 27,993 | 5.6% | |
| 25 - 34 35 - 44 | 61,297 | 12.7% | 68,225 | 13.9% 12.1% | 65,472 | 13.2% | |
| | 60,603 | 12.5% | 59,666 | | 65,997 | 13.3% | |
| 45 - 54 55 - 64 | 73,518 | 15.2% | 59,866 | 12.2% | 56,670 | 11.4% | |
| | 68,544 | 14.2% | 70,524 | 14.3% | 64,314 | 12.9% | |
| 65 - 74 | 35,544 | 7.3% | 56,569 | 11.5% | 60,508 | 12.2% | |
| 75 - 84 | 20,614 | 4.3% | 25,103 | 5.1% | 34,361 | 6.9% | |
| 85+ | 11,206 Census 20 | 2.3% | 12,454 | 2.5% | 12,818 | 2.6%)25 | |
| Race and Ethnicity | Number | Percent | Number | Percent | Number | Percent | |
| White Alone | 371,412 | 76.8% | 364,183 | 73.9% | 359,140 | 72.3% | |
| Black Alone | 7,610 | 1.6% | 9,026 | 1.8% | 9,710 | 2.0% | |
| American Indian Alone | 6,489 | 1.3% | 6,348 | 1.3% | 6,378 | 1.3% | |
| Asian Alone | 18,341 | 3.8% | 21,859 | 4.4% | 23,782 | 4.8% | |
| Pacific Islander Alone | 1,558 | 0.3% | 1,665 | 0.3% | 1,781 | 0.4% | |
| Some Other Race Alone | 56,966 | 11.8% | 64,693 | 13.1% | 69,957 | 14.1% | |
| Two or More Races | 21,502 | 4.4% | 24,711 | 5.0% | 26,198 | 5.3% | |
| | 21,502 | | 2 .,/ 11 | 51070 | 20,190 | 51570 | |
| Hispanic Origin (Any Race) | 120,430 | 24.9% | 136,741 | 27.8% | 148,248 | 29.8% | |
| Data Note: Income is expressed in current dollars. | | | | | | | |

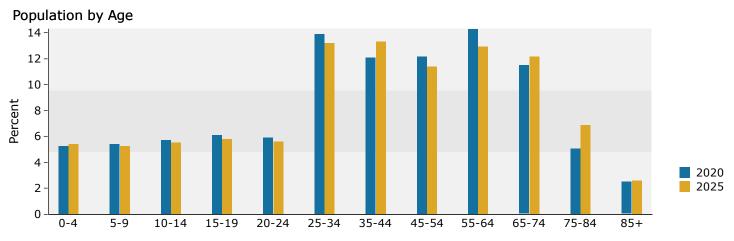
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2020 and 2025.



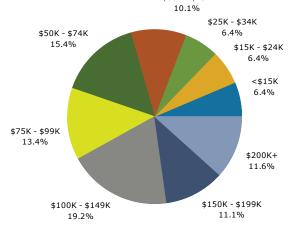
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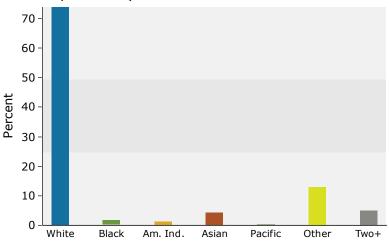




2020 Household Income \$35K - \$49K



2020 Population by Race



²⁰²⁰ Percent Hispanic Origin: 27.8%



Household Budget Expenditures

Sonoma County, CA Sonoma County, CA (06097) Geography: County Sonoma County Economic Development

| Demographic Summary | | | 2020 | 2025 |
|---|--------------------|---------------------------|------------------------------------|----------------|
| Population | | | 492,485 | 496,946 |
| Households | | | 187,233 | 188,462 |
| Average Household Size | | | 2.57 | 2.58 |
| Families | | | 117,785 | 118,495 |
| Median Age | | | 41.1 | 41.9 |
| Median Household Income | | | \$83,165 | \$90,991 |
| | Spending Potential | | | |
| | Index | Spent | Total | Percent |
| Total Expenditures | 123 | \$94,724.92 | \$17,735,631,632 | 100.0% |
| Food | 122 | \$11,149.77 | \$2,087,604,563 | 11.8% |
| Food at Home | 122 | \$6,524.29 | \$1,221,562,535 | 6.9% |
| Food Away from Home | 123 | \$4,625.48 | \$866,042,027 | 4.9% |
| Alcoholic Beverages | 127 | \$788.80 | \$147,688,514 | 0.8% |
| Housing | 125 | #20.2E4.EC | #E 602 27E 002 | 22.00/ |
| Housing Shelter | 125 127 | \$30,354.56 | \$5,683,375,982 | 32.0% 25.9% |
| Utilities, Fuel and Public Services | 127 | \$24,523.29 \$5,831.27 | \$4,591,568,959 \$1,091,807,023 | 6.2% |
| Household Operations | 113 | \$2,626.21 | \$491,713,667 | 2.8% |
| Housekeeping Supplies | 123 | \$937.45 | \$175,521,718 | 1.0% |
| Household Furnishings and Equipment | 121 | \$2,657.90 | \$497,646,637 | 2.8% |
| nouschold runnishings and Equipment | 122 | ψ2,057.50 | φ+97,0+0,097 | 2.0 /0 |
| Apparel and Services | 122 | \$2,626.53 | \$491,772,672 | 2.8% |
| Transportation | 119 | \$10,669.52 | \$1,997,686,645 | 11.3% |
| Travel | 126 | \$3,046.88 | \$570,476,438 | 3.2% |
| Health Care | 120 | \$6,902.84 | \$1,292,439,613 | 7.3% |
| Entertainment and Recreation | 121 | \$3,941.55 | \$737,987,551 | 4.2% |
| Personal Care Products & Services | 123 | \$1,126.44 | \$210,907,554 | 1.2% |
| Education | 126 | \$2,251.19 | \$421,497,526 | 2.4% |
| | | | | |
| Smoking Products | 111 | \$446.84 | \$83,663,789 | 0.5% |
| Lotteries & Pari-mutuel Losses | 128 | \$68.93 | \$12,906,294 | 0.1% |
| Legal Fees | 130 | \$233.91 | \$43,796,115 | 0.2% |
| Funeral Expenses | 117 | \$107.43 | \$20,114,487 | 0.1% |
| Safe Deposit Box Rentals | 120 | \$5.83 | \$1,090,670 | 0.0% |
| Checking Account/Banking Service Charges | 119 | \$37.68 | \$7,055,608 | 0.0% |
| Cemetery Lots/Vaults/Maintenance Fees | 117 | \$11.04 | \$2,066,460 | 0.0% |
| Accounting Fees | 134 | \$150.28 | \$28,138,241 | 0.2% |
| Miscellaneous Personal Services/Advertising/Fines | 125 | \$94.18 | \$17,633,880 | 0.1% |
| Occupational Expenses | 129 | \$78.79 | \$14,753,018 | 0.1% |
| Expenses for Other Properties | 129 | \$124.23 | \$23,259,432 | 0.1% |
| Credit Card Membership Fees | 132 | \$10.48 | \$1,962,589 | 0.0% |
| Shopping Club Membership Fees | 126 | \$41.33 | \$7,738,275 | 0.0% |
| Support Doumonts/Cook Contributions/Cifts in Visd | 100 | 40 077 70 | #E20 004 220 | 2.00/ |
| Support Payments/Cash Contributions/Gifts in Kind | 123 | \$2,877.72 | \$538,804,239 | 3.0% |
| Life/Other Insurance | 119 | \$642.11 | \$120,224,102 | 0.7% |
| Pensions and Social Security | 123 | \$10,165.97 | \$1,903,405,926 | 10.7% |

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding.

Source: Esri forecasts for 2020 and 2025; Consumer Spending data are derived from the 2017 and 2018 Consumer Expenditure Surveys, Bureau of Labor Statistics.



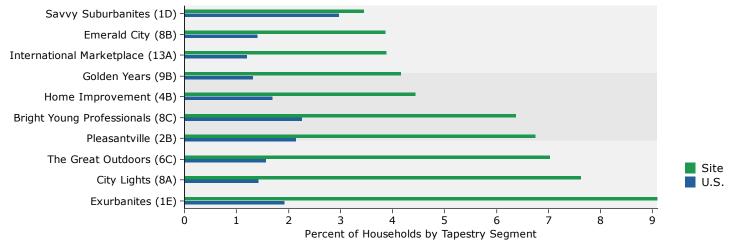
Tapestry Segmentation Area Profile

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Top Twenty Tapestry Segments

| | | 2020 Households | | 2020 U.S. Households | | |
|------|---------------------------------|-----------------|------------|----------------------|------------|-------|
| | | C | Cumulative | | Cumulative | |
| Rank | Tapestry Segment | Percent | Percent | Percent | Percent | Index |
| 1 | Exurbanites (1E) | 9.1% | 9.1% | 1.9% | 1.9% | 470 |
| 2 | City Lights (8A) | 7.6% | 16.7% | 1.4% | 3.3% | 533 |
| 3 | The Great Outdoors (6C) | 7.0% | 23.7% | 1.6% | 4.9% | 447 |
| 4 | Pleasantville (2B) | 6.8% | 30.5% | 2.1% | 7.0% | 314 |
| 5 | Bright Young Professionals (8C) | 6.4% | 36.9% | 2.3% | 9.3% | 283 |
| | Subtotal | 36.9% | | 9.3% | | |
| | | | | | | |
| 6 | Home Improvement (4B) | 4.4% | 41.3% | 1.7% | 11.0% | 261 |
| 7 | Golden Years (9B) | 4.2% | 45.5% | 1.3% | 12.3% | 313 |
| 8 | International Marketplace (13A) | 3.9% | 49.4% | 1.2% | 13.5% | 323 |
| 9 | Emerald City (8B) | 3.9% | 53.3% | 1.4% | 14.9% | 273 |
| 10 | Savvy Suburbanites (1D) | 3.5% | 56.8% | 3.0% | 17.9% | 116 |
| | Subtotal | 19.9% | | 8.6% | | |
| | | | | | | |
| 11 | In Style (5B) | 3.3% | 60.1% | 2.2% | 20.1% | 146 |
| 12 | Front Porches (8E) | 2.8% | 62.9% | 1.6% | 21.7% | 180 |
| 13 | Set to Impress (11D) | 2.8% | 65.7% | 1.4% | 23.1% | 202 |
| 14 | Urban Chic (2A) | 2.6% | 68.3% | 1.3% | 24.4% | 201 |
| 15 | The Elders (9C) | 2.5% | 70.8% | 0.7% | 25.1% | 339 |
| | Subtotal | 14.0% | | 7.2% | | |
| | | | | | | |
| 16 | Down the Road (10D) | 2.5% | 73.3% | 1.2% | 26.3% | 215 |
| 17 | Urban Villages (7B) | 2.4% | 75.7% | 1.0% | 27.3% | 229 |
| 18 | Retirement Communities (9E) | 2.0% | 77.7% | 1.2% | 28.5% | 170 |
| 19 | Old and Newcomers (8F) | 2.0% | 79.7% | 2.3% | 30.8% | 85 |
| 20 | American Dreamers (7C) | 1.8% | 81.5% | 1.5% | 32.3% | 121 |
| | Subtotal | 10.7% | | 7.2% | | |
| | | | | | | |
| | Total | 81.5% | | 32.4% | | 251 |

Top Ten Tapestry Segments Site vs. U.S.



Data Note: This report identifies neighborhood segments in the area, and describes the socioeconomic quality of the immediate neighborhood. The index is a comparison of the percent of households or Total Population 18+ in the area, by Tapestry segment, to the percent of households or Total Population 18+ in the United States, by segment. An index of 100 is the US average. **Source:** Esri