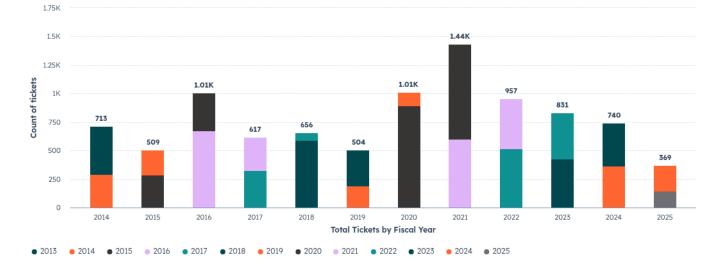
# **Business Services & Research**

## March 2025

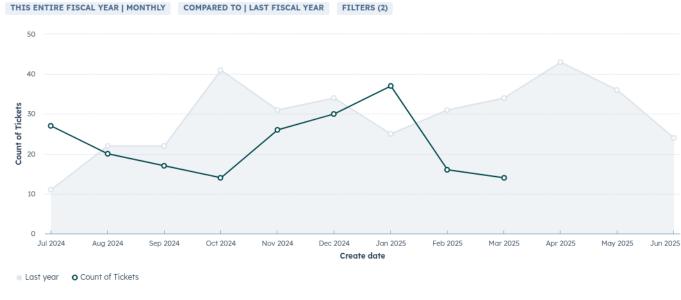
#### **TEAM MEMBERS**

- Christine Palmer, Business Insights Program Manager
- Jack Kampmann, Economic Research & Workforce Initiatives Fellow
- Jessica Martinez, Business Diversity & Inclusion Project Coordinator
- Lindsey Collins, Business Services Program Assistant
- Marcos J. Suarez, Business Diversity & Inclusion Program Manager
- Patti Andrews, Business and Workforce Services Program Manager

#### **HUBSPOT DASHBOARD – BUSINESS SERVICES & RESEARCH TEAM FY25**



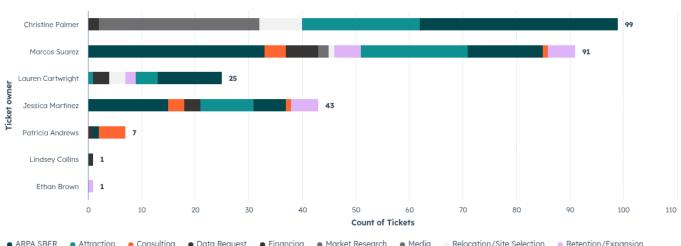
#### EDC Historical Data



Businesses Served

#### **Business Services**

THIS FISCAL YEAR SO FAR FILTERS (2)



ARPA SBER
Attraction
Consulting
Data Request
Financing
Market Research
Media
Relocation/Site Selection
Retention/Expansion
Start Up
Technical Assistance
Workforce Assistance
Workshop/Training

#### **Business Assist Detail**

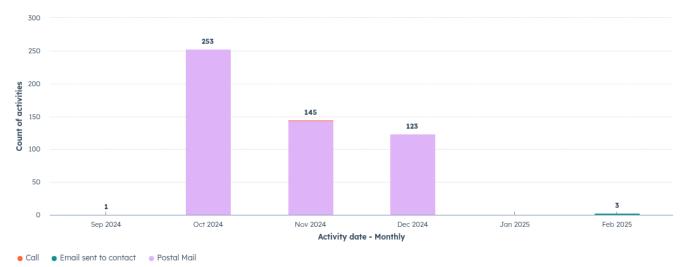
#### THIS FISCAL YEAR SO FAR FILTERS (3)

| arpa sber<br>48 | ATTRACTION                   | consulting<br>10    | data request<br>34 | FINANCING            | MARKET RESEARCH      |
|-----------------|------------------------------|---------------------|--------------------|----------------------|----------------------|
| 40              | 1                            | 10                  | 54                 | 12                   | 51                   |
| MEDIA           | RELOCATION/SITE<br>SELECTION | RETENTION/EXPANSION | START UP           | TECHNICAL ASSISTANCE | WORKFORCE ASSISTANCE |
| 5               | 12                           | 7                   | 56                 | 70                   | 8                    |

WORKSHOP/TRAINING

10

#### **Business Outreach Activities**

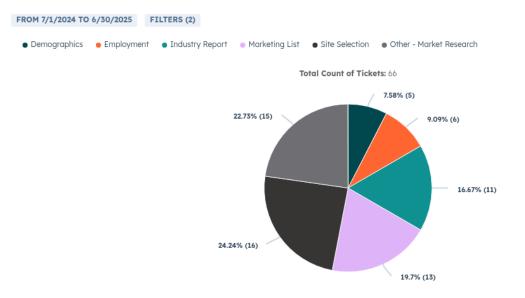


## Business Outreach Meetings & Site Visits

THIS FISCAL YEAR SO FAR FILTERS (3)



#### Market Research



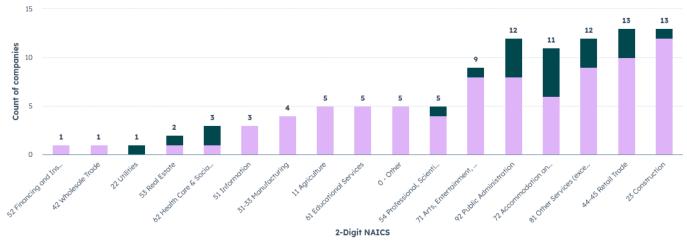
## Grant Programs

#### FROM 7/1/2024 TO 6/30/2025 FILTERS (2)

Sum Amount Received

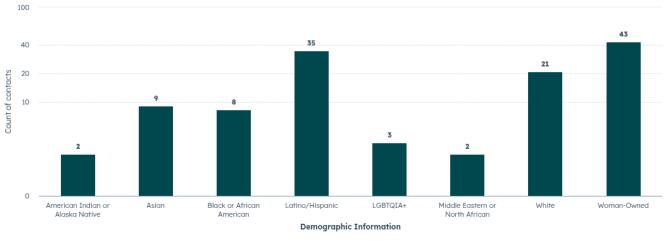


**Business Industry** 



New Existing

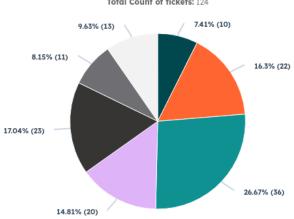
## **Business Owner Demographics**



Count of contacts

## Supervisor District

● 1 ● 2 ● 3 ● 4 ● 5 ● Outside of Sonoma County ■ Unknown



Total Count of tickets: 124